



VA SCORECARD	FY2007 GOALS/ACHIEVEMENTS			FY 2007 PROGRESS		FY2008 PLAN		COMMENTS FOR AGENCY																
<div>Initiative</div> <div>SMALL BUSINESS PROCUREMENT</div> <div>Agency Lead:</div> <div>Scott Denniston VA OSDBU</div>	<div></div> <div>Green</div>	<table><tr><td></td><td>Goal</td><td>Achieved</td></tr><tr><td>SB</td><td>27.77%</td><td>32.85%</td></tr><tr><td>SDB</td><td>9%</td><td>8.77%</td></tr><tr><td>WOSB</td><td>5%</td><td>4.97%</td></tr><tr><td>HUBZone</td><td>3.05%</td><td>3.31%</td></tr><tr><td>SDVOSB</td><td>3%</td><td>7.09%</td></tr></table> <div>GREEN STANDARDS</div> <div>_X_ The agency must meet 100% of its small business goal, 100% of its 3 socio-economic goals, and make progress in the remaining goal.</div> <div>YELLOW STANDARDS</div> <div>___The agency must meet 90-99% of its small business goal, at least 1 or more socio-economic goals and make progress in the remaining goals.</div> <div>RED STANDARDS</div> <div>___The Agency did not meet the REQUIREMENTS for the Yellow standard.</div>		Goal	Achieved	SB	27.77%	32.85%	SDB	9%	8.77%	WOSB	5%	4.97%	HUBZone	3.05%	3.31%	SDVOSB	3%	7.09%	<div></div> <div>Green</div>	<div>GREEN</div> <div>_X_ The Agency must meet all progress standards and show progress in attainment of goals.</div> <div>YELLOW</div> <div>___ The Agency can miss no more than 2 progress standards</div> <div>1. _X_ Meets the small business goals, at least 2 additional socio-economic goals, and improves in at least one of the unmet goals. Credit can also be given for meeting 4 goals, regardless of which ones they are.</div> <div>2. _X_ Has implemented a strategy to increase the number of competitively awarded contracts to small businesses.</div> <div>3. _X_ Has demonstrated top-level Agency commitment to small business contracting.</div> <div>4. _X_ Has a comprehensive small business program that includes written polices and procedures focused on improving the competitive environment and increasing small business participation in the procurement process.</div> <div>5. _X_ Has small business goal achievement as a rating element for acquisition personnel.</div> <div>6. _X_ Works cooperatively with SBA on outreach and targeting initiatives.</div> <div>7. _X_ Meets deadlines for all required strategic plans and annual reports due to SBA.</div> <div>8. _X_ Has a process to ensure small business data is accurately reported in FPDS-NG.</div> <div>9. _X_ Enforces small business subcontracting plans and meets subcontracting goals.</div>	<div>Acceptable</div> <div>Actions taken:</div> <div>_X_ Meets all Plan Requirements:</div> <div>1. _X_ Implemented strategic plan to increase the value of competitively awarded contracts to small businesses during the period.</div> <div>2. _X_ Demonstrated top-level Agency commitment to small business contracting during the period.</div> <div>3. _X_ Planned significant events to increase small business participation in the procurement process during the period.</div> <div>4. _X_ Demonstrates that small business data is accurately reported in FPDS-NG during the period.</div> <div>5. _X_ Demonstrates that policies and procedures are in to ensure compliance with subcontracting plans and attainment of subcontracting goals during the period.</div> <div>6. _X_ Demonstrated no unjustified bundling has taken place during the period.</div> <div>7. _X_ Planned training to contracting staff/managers in executing small business/socioeconomic procurements during the period.</div> <div>8. _X_ Planned to collaborate on formulation of small business procurement policy initiatives during the period.</div> <div>9. _X_ Agency submits all strategic plans and reports that become due to SBA during the reporting period.</div>	<div>VA made significant progress in all goals.</div> <div>BEST PRACTICES</div> <div>VA worked with the SBA Director for the HUBZone Program to develop initiatives for educating Veteran entrepreneurs about the HUBZone Program.</div>
	Goal	Achieved																						
SB	27.77%	32.85%																						
SDB	9%	8.77%																						
WOSB	5%	4.97%																						
HUBZone	3.05%	3.31%																						
SDVOSB	3%	7.09%																						